

ANA Launches Real-time Capacity on cargo.one to Meet the Accelerated Demand for E-booking Solutions

- **E-booking on the rise:** As freight forwarders turn to digital solutions amid the COVID-19 pandemic, ANA makes its services available on leading e-booking platform, cargo.one.
- **Restoration of capacity:** ANA to bring back cargo flight capacity to major Asian destinations for its summer schedule.



TOKYO/BERLIN, June 22, 2020 – As of now, All Nippon Airways (ANA), Japan’s largest airline, provides real-time quotes for all available air cargo capacity on leading e-booking platform cargo.one. Through ANA and cargo.one’s partnership, announced earlier this year, the ever-growing number of freight forwarders using cargo.one, will have easy web-based access to ANA’s large network with a focus on top destinations in Asia such as HND, NRT, HKG, SIN and more for booking with instant confirmation. Over the past week, ANA has restored a significant number of its European cargo flights, which are all bookable by freight forwarders on cargo.one.

The COVID-19 pandemic has accelerated the need for digital booking capabilities within the air cargo industry over the past months. ANA along with other airlines, has prioritized making it easier for freight forwarders to access and book capacity in a remote work setting.

“The COVID-19 pandemic has been a catalyst for the increased digital sourcing and booking behavior of freight forwarders and has encouraged our companies to join together with an even stronger bond,” said Toshiaki Toyama, Executive Vice President of ANA. “Through this partnership, ANA can now guarantee a secure, first-class digital booking experience on cargo.one. We are extremely excited to join the cargo.one family and look forward in the coming months to offering more products and services to freight forwarders around the world via the platform.”

Over the course of the last year, cargo.one continues to prove its competence in deploying technology to quickly support profound changes in an airline’s digital capabilities.

“With cargo.one, it is possible for every airline to access incremental revenues and strengthen their top line,” said Moritz Claussen, Founder & Managing Director at cargo.one. “We have further standardized our processes while always keeping a customer-centric approach that is tailored towards the individual needs of our airline partners. We are very happy to have ANA on board now and look forward to expanding our partnership.”



Starting today, ANA capacity will be available in key European countries, such as Germany, the UK, and France. Other markets, such as the Netherlands, Belgium, Austria, Italy and Sweden will be available soon.

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About ANA

Following the “Inspiration of Japan” high quality of service, ANA has been awarded the respected 5-Star rating every year since 2013 from SKYTRAX. ANA is the only Japanese airline to win this prestigious designation eight years in a row. Additionally, ANA has been recognized by *Air Transport World* as “Airline of the Year” three times in the past 10 years - 2007, 2013 and 2018, becoming one of the few airlines winning this prestigious award for multiple times.

ANA was founded in 1952 with two helicopters and has become the largest airline in Japan, as well as one of the most significant airlines in Asia, operating 58 international routes and 117 domestic routes. ANA offers a unique dual hub model which enables passengers to travel to Tokyo and connect through the two airports in the metropolitan Tokyo, NARITA and HANEDA, to various destinations throughout Japan, and also offers same day connections between various North American, Asian and Chinese cities.

ANA has been a member of Star Alliance since 1999 and has joint venture partnerships with United Airlines, Lufthansa German Airlines, Swiss International Airlines and Austrian Airlines.

In addition to the full service and award-winning record of ANA, the ANA Group’s subsidiary Peach Aviation Limited is the leading LCC in Japan, and has expanded following the integration of Vanilla Air Inc. in late 2019. The ANA Group carried 54.4 million passengers in FY2018, has approximately 43,000 employees and a fleet of 260 aircraft. ANA is a proud launch customer and the biggest operator of the Boeing 787 Dreamliner.

For more information, please refer to the following link.
<https://www.ana.co.jp/group/en/>

About cargo.one

Cargo One GmbH (cargo.one) develops a platform for booking and marketing air freight capacities. The company focuses on offering instantly bookable quotes for multiple airlines, making it the first booking platform of its kind. Accredited freight forwarders can search, compare and book these quotes on the cargo.one platform in real-time and receive an immediate booking confirmation. Partner airlines gain access to a cost-effective, data-driven and fully digital distribution channel. cargo.one’s product changes long and asynchronous booking processes by telephone or e-mail, enabling substantial cost savings on both sides.



The cargo.one team combines international experience in building digital business models with relevant expertise in the modernization of B2B processes. Situated in Berlin, Germany, cargo.one has partnered with global airlines such as Lufthansa, Finnair, AirBridgeCargo, Etihad and ANA while serving a fast-growing number of more than 1500 freight forwarding branches, including players such as Hellmann Worldwide Logistics, Agility Global Integrated Logistics, DACHSER and Flexport.

Web: www.cargo.one